

CALIFORNIA DEPARTMENT OF GENERAL SERVICES,
SAN JOAQUIN COUNTY HISPANIC CHAMBER OF COMMERCE
& CALIFORNIA PUBLIC UTILITIES COMMISSION present

Small & Diverse Business **PROCUREMENT** **EXPO** **2012**

7:00 am–8:00 am

Registration

8:00 am–8:15 am

Opening remarks—DGS, CPUC, SJCHCC

8:15 am–9:15 am

**Panel Presentations—*Connecting Small Businesses
with Public Agency and Utility Contracts***

9:30 am–2:00 pm

**Business Matchmaking (*10 minute appointments
with buyers, project managers, and prime contractors*)**

9:00 am–2:00 pm

Vendor Fair/Expo Area

WORKSHOPS:

9:30 am–10:30 am

Access To Capital

10:30 am–11:30 am

**Certified, Now What?—*How to market your
business to public agencies and utilities***

11:30 am–12:30 pm

Using Social Media to Grow Your Business

12:30 pm–1:30 pm

Small Business Suppliers Go Green

Register at:

www.applications.dgs.ca.gov/pd/cssibid/RegisterIntro.asp?EventID=320

RSVP by September 27, 2012

For more information, contact:

Michael Aguillio at (916) 375-4328 or michael.aguillio@dgs.ca.gov

Thursday, October 4, 2012

8:00 am–2:00 pm

Hilton Stockton

2323 Grand Canal Blvd.
Stockton, CA 95207

Meet individually with
people that are trying to
find small businesses
like YOURS!

State Agencies,
Counties, Cities, Utilities,
& more—learn what
they buy, how to bid for
contracts and how to
sell them your goods
and services.

